



Report of the procurement of services for the execution of the 2020 Update of the Transport Market Study along Med RFC CIG: Z582CDA771

If applicable, partly or fully, under the

PSA Agreement no. INEA/CEF/TRAN/M2016/PSARFC06, Action no. 2016-PSA-RFC06

The EEIG for the Mediterranean RFC, as contracting authority decided to award the execution of the *2020 Update of the Transport Market Study along Med RFC* as it is foreseen by the Grant Agreement INEA/CEF/TRAN/M2016/PSARFC06. The maximum value of the contract was assessed up to a maximum of 40,000 euros.

The procedure chosen for the assignment of the execution of the "2020 Update of the Transport Market Study along Med RFC" is the **Direct award** according to (art. 36 par. 2 a), D.Lgs. 50/2016).

Reasons for choosing the procedure: In line with EEIG Internal procedure 2.0 art 3.2 when the amount of the contract is below 40,000 euros the assignment can be performed with direct award upon previous consultation of three potential suppliers.

Description of the procedure: The EEIG decided to proceed with a **direct award** (art. 36 par. 2 a), D.Lgs. 50/2016) for the assignment of the execution of the "2020 Update of the Transport Market Study along Med RFC". In line with the EEIG Internal Procedure 2.0 Art. 3.2, the EEIG shall invite in the procedure **at least 3 potential suppliers**. The companies invited have been selected from a short-list of well-known companies active in the field of consultancy for the transport sector having their seat in Italy.

Place and date of the evaluation: The evaluation was organized via **Teams meeting** Telco due to the ongoing Coronavirus emergency, on May 13th 2020 from 10.00 am to 11.20 am.

Description of the taken actions, e.g. how many companies were addressed, deadline for submitting offers, how many offers we received, does the offers met the requirements, maximum costs, ... : In line with the EEIG Internal Procedure 2.0, art 3.2 below 40.000 euros the EEIG can proceed with direct award procedure after evaluation of at least three offers.

Therefore, after an analysis of the market and possible suppliers the PMO selected three different transport consultant companies of well-known experience, to be invited in the Call for offers. These were **T-Plan Consulting Srl**, **PwC Consulting** and **Redas Engineering**. The Invitation letter was sent to all the participants on May the 4th, and the day after the PMO extended the deadline for submitting the offers to Monday the 11th at 12 pm.

The offers received were the following:

OFFERS RECEIVED	contact point	date	time
1 Tplan Consulting S.r.l. (T-plan)	Zani	11/05/2020	11:16
2 Redas Engineering	Valentini	11/05/2020	11:22
3 PwC	Perdichizzi	11/05/2020	11:55

All the offers fully met the requirements stated in the Terms of Reference and could therefore be evaluated. The Evaluation meeting was fixed for May 13th at 10:00 am, with three components of the PMO staff. The decision made by the Evaluation Committee will be anyway submitted for confirmation to the EEIG General Assembly.

Criteria of the evaluation: The evaluation was performed according to the criteria contained in the Terms of Reference (ToR) and namely, **70% quality** and **30% price**.

The points for the award criterion “**price**” are calculated as follows:

$$\text{Points} = \frac{\text{LP} \times \text{P}}{\text{OP}}$$

It is based on the ration between the lowest price and the actual price of other offers.

- **Points**... number of points achieved for the evaluated offer
- **LP**... price of the offer with the lowest price of all submitted offers
- **P** ... maximum number of points to be achieved (30)
- **OP**... price of the evaluated offer according to price sheet

In summary, the offer with the lowest price of all submitted offers achieves the maximum amount of points (30 Points) and the others proportionally less as per the formula above, i.e. the lowest price divided by the price of the evaluated offer and multiplied by 30 (maximum number of points to be achieved)..

The “**quality**” was assessed according to the following criteria expressed in the ToR:

Quality	70% (up to 70 points)	Quality of the proposal including completeness, approach, methodology	40% (up to 40 points)
		Project organisation incl. project team timetable of activities and number of expert days proposed	20% (up to 20 points)
		Company evaluation (previous experience in international projects)	10% (up to 10 points)

Winning company according to the selection: According to the evaluation performed by the PMO staff during the Evaluation committee held on May 13th 2020, the winning company receiving the highest rating is **PwC Consulting**.

Reasons for choosing this provider: Two providers were in the shortlist according to the points assigned by the evaluation committee through the evaluation sheets (PwC and T-Plan). During the evaluation meeting, it was agreed that the provider expressing the best value for



money approach was PwC who was also offering a specific knowledge along the Mediterranean area and a large experience in the development of similar Studies at European level.

Signature of the Managing director
Furio Bombardi

